

Training Calendar 2021 - All Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	FAB 001	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	Financial Services	One	Lagos	N25,000	01/03/2021	N35,000	02/03/2021
2	FAB 003	Treasury and Asset Liability Management	Financial Services	One	Lagos	N25,000	03/03/2021	N35,000	04/03/2021
3	FAB 005	Finance and Accounting Analysis	Financial Services	One	Lagos	N25,000	05/03/2021	N35,000	06/03/2021
4	FAB 007	Finance for Non-Finance Professionals	Financial Services	One	Lagos	N25,000	08/03/2021	N35,000	09/03/2021
5	FAB 009	Principles, Practice and Recent Developments in Tax Assessments for Companies in Nigeria	Financial Services	One	Lagos	N25,000	10/03/2021	N35,000	11/03/2021
6	FAB 010	Enterprise Risk Management	Financial Services	One	Lagos	N25,000	12/03/2021	N35,000	13/03/2021
7	FAB 011	Organising and Managing Accounts Payable	Financial Services	One	Lagos	N25,000	15/03/2021	N35,000	16/03/2021
8	FAB 012	Organising and Managing Accounts Receivable	Financial Services	One	Lagos	N25,000	17/03/2021	N35,000	18/03/2021
9	FAB 013	Budgeting & Budgetary Control Methods	Financial Services	One	Lagos	N25,000	19/03/2021	N35,000	20/03/2021
10	FAB 014	Introduction to Financial Modelling using Excel	Financial Services	One	Lagos	N25,000	22/03/2021	N35,000	23/03/2021
11	FAB 015	Effective Payroll Management and Statutory Deductions	Financial Services	One	Lagos	N25,000	24/03/2021	N35,000	25/03/2021
12	FAB 016	Advanced corporate analysis, valuation & financial modelling	Financial Services	One	Lagos	N25,000	26/03/2021	N35,000	27/03/2021
13	FAB 017	Credit risk & credit scoring	Financial Services	One	Lagos	N25,000	29/03/2021	N35,000	30/03/2021
14	FAB 018	Financial Modelling with Advanced Excel Tools	Financial Services	One	Lagos	N25,000	31/03/2021	N35,000	01/04/2021
18	BSI 001	Business Process Mapping and Improvement	General	One	Lagos	N25,000	02/04/2021	N35,000	03/04/2021
19	HMR 001	Performance Management and Salary Administration in Fuels Marketing Industry	General	One	Lagos	N25,000	05/04/2021	N35,000	06/04/2021
20	HMR 002	People Analytics: Maximizing Human Capital with Data	General	One	Lagos	N25,000	07/04/2021	N35,000	08/04/2021
21	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	One	Lagos	N25,000	09/04/2021	N35,000	10/04/2021
22	HMR 004	HR for non HR Managers	General	One	Lagos	N25,000	12/04/2021	N35,000	13/04/2021
23	HMR 005	Managing the HR Function	General	One	Lagos	N25,000	14/04/2021	N35,000	15/04/2021
24	HMR 006	Payroll management and effective payroll controls	General	One	Lagos	N25,000	16/04/2021	N35,000	17/04/2021
25	HMR 007	Effective Payroll Management and Statutory Deductions	General	One	Lagos	N25,000	19/04/2021	N35,000	20/04/2021
26	LAM 001	Tools for Managing Conflicts of Interest	General	One	Lagos	N25,000	21/04/2021	N35,000	22/04/2021
27	LAM 002	Compliance tools and procedures for corporate governance	General	One	Lagos	N25,000	26/04/2021	N35,000	27/04/2021
28	LAM 003	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	General	One	Lagos	N25,000	28/04/2021	N35,000	29/04/2021
29	LAM 004	Social Role and Responsibility of Business:International Guidelines and Practices	General	One	Lagos	N25,000	30/04/2021	N35,000	01/05/2021
30	LAM 005	Business Communication Skills (Writing and Presentation)	General	One	Lagos	N25,000	03/05/2021	N35,000	04/05/2021
31	LAM 006	Supervisory Skills Management programme	General	One	Lagos	N25,000	05/05/2021	N35,000	06/05/2021
32	LAM 007	Taking on Greater Responsibilities: Becoming a More Effective Supervisor	General	One	Lagos	N25,000	07/05/2021	N35,000	08/05/2021
33	LAM 008	Basic Business Writing Skills for Beginners	General	One	Lagos	N25,000	10/05/2021	N35,000	11/05/2021
34	LAM 009	Effective Administration for P.A's and Secretaries	General	One	Lagos	N25,000	12/05/2021	N35,000	13/05/2021
35	LAM 010	Business Process Mapping and Improvement	General	One	Lagos	N25,000	14/05/2021	N35,000	15/05/2021
36	LAM 011	Enterprise Risk Management	General	One	Lagos	N25,000	17/05/2021	N35,000	18/05/2021
37	LAM 012	Overview of Corporate governance	General	One	Lagos	N25,000	19/05/2021	N35,000	20/05/2021
38	LAM 013	Leadership and management skills for supervisors	General	One	Lagos	N25,000	21/05/2021	N35,000	22/05/2021
39	LAM 014	Goal setting & time management	General	One	Lagos	N25,000	24/05/2021	N35,000	25/05/2021
40	PSE 001	Unleash Your Amazing Potential Seminar	General	One	Lagos	N25,000	26/05/2021	N35,000	27/05/2021
41	PSE 002	Personal Effectiveness & Mastery	General	One	Lagos	N25,000	28/05/2021	N35,000	29/05/2021
42	PSE 003	Goal setting & time management	General	One	Lagos	N25,000	31/05/2021	N35,000	01/06/2021

43	PSE 004	Time management	General	One	Lagos	N25,000	02/06/2021	N35,000	03/06/2021
44	PSE 005	Office management and effective administration skills	General	One	Lagos	N25,000	04/06/2021	N35,000	05/06/2021
45	PSE 006	The power of positive thinking, psychology and attitude	General	One	Lagos	N25,000	07/06/2021	N35,000	08/06/2021
46	PSE 007	Managing stress & work-life balance	General	One	Lagos	N25,000	09/06/2021	N35,000	10/06/2021
47	PSE 008	Mastering communication, negotiation and presentation skills	General	One	Lagos	N25,000	11/06/2021	N35,000	12/06/2021
48	SAM 027	Delivering world class customer service experience	General	One	Lagos	N25,000	14/06/2021	N35,000	15/06/2021
49	SAM 035	Gaining Competitive Marketing Advantage with Excellent Customer Service	General	One	Lagos	N25,000	16/06/2021	N35,000	17/06/2021
50	SAM 040	Overview of Corporate governance	General	One	Lagos	N25,000	18/06/2021	N35,000	19/06/2021
51	SAM 041	Key account management	General	One	Lagos	N25,000	21/06/2021	N35,000	22/06/2021
52	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	23/06/2021	N35,000	24/06/2021
53	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	25/06/2021	N35,000	26/06/2021
54	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	28/06/2021	N35,000	29/06/2021
55	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	30/06/2021	N35,000	01/07/2021
56	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	02/07/2021	N35,000	03/07/2021
57	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	05/07/2021	N35,000	06/07/2021
58	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	07/07/2021	N35,000	08/07/2021
59	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	09/07/2021	N35,000	10/07/2021
60	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	12/07/2021	N35,000	13/07/2021
61	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	14/07/2021	N35,000	15/07/2021
62	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	16/07/2021	N35,000	17/07/2021
63	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	19/07/2021	N35,000	20/07/2021
64	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	21/07/2021	N35,000	22/07/2021
65	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	23/07/2021	N35,000	24/07/2021
66	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	26/07/2021	N35,000	27/07/2021
67	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	28/07/2021	N35,000	29/07/2021
68	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	30/07/2021	N35,000	31/07/2021
69	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	02/08/2021	N35,000	03/08/2021
70	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	04/08/2021	N35,000	05/08/2021
71	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	06/08/2021	N35,000	07/08/2021
72	SAM 052	Call & contact centre workshop	General	One	Lagos	N25,000	09/08/2021	N35,000	10/08/2021
73	SAM 053	Innovation and Strategy for Increased Effectiveness	General	One	Lagos	N25,000	11/08/2021	N35,000	12/08/2021
74	SAM 054	Effective Organizational Communication	General	One	Lagos	N25,000	13/08/2021	N35,000	14/08/2021
75	SAM 055	Advanced Negotiation Skills	General	One	Lagos	N25,000	16/08/2021	N35,000	17/08/2021
76	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	One	Lagos	N25,000	18/08/2021	N35,000	19/08/2021
77	SAM 057	Digital Marketing Strategy	General	One	Lagos	N25,000	20/08/2021	N35,000	21/08/2021
78	SAM 058	Communication Strategies: Presentation Skills with Impact	General	One	Lagos	N25,000	23/08/2020	N35,000	24/08/2021
79	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	One	Lagos	N25,000	25/08/2021	N35,000	26/08/2021
80	SAM 060	Leading More Effective Teams	General	One	Lagos	N25,000	27/08/2021	N35,000	28/08/2021
81	SAM 061	Strategic Sales Management	General	One	Lagos	N25,000	30/08/2021	N35,000	31/08/2021
82	SAM 062	Strategic Marketing Management	General	One	Lagos	N25,000	01/09/2021	N35,000	02/09/2021
83	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	One	Lagos	N25,000	03/09/2021	N35,000	04/09/2021
84	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	One	Lagos	N25,000	06/09/2021	N35,000	07/09/2021

85	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	One	Lagos	N25,000	08/09/2021	N35,000	09/09/2021
86	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	One	Lagos	N25,000	10/09/2021	N35,000	11/09/2021
87	SAM 069	Strategies for business growth and development	General	One	Lagos	N25,000	13/09/2021	N35,000	14/09/2021
88	SAM 070	Customer relationship management	General	One	Lagos	N25,000	15/09/2021	N35,000	16/09/2021
89	SAM 071	Goal setting & time management	General	One	Lagos	N25,000	17/09/2021	N35,000	18/09/2021
90	SCM 007	Strategic Supply Chain Management	General	One	Lagos	N25,000	20/09/2021	N35,000	21/09/2021
91	SCM 008	Effective Distribution Channel and Logistics Management	General	One	Lagos	N25,000	22/09/2021	N35,000	23/09/2021
92	SCM 009	Supply Chain Management	General	One	Lagos	N25,000	24/09/2021	N35,000	25/09/2021
93	SCM 010	Contract, procurement & vendor management	General	One	Lagos	N25,000	27/09/2021	N35,000	28/09/2021
94	SCM 011	Advanced warehouse management, warehousing performance measures, storage control & safety	General	One	Lagos	N25,000	29/09/2021	N35,000	30/09/2021
121	HES 001	Environment, Health and Safety Guidelines for Retail Fuel Service Stations	Health, Environment	One	Lagos	N25,000	02/10/2021	N35,000	04/10/2021
122	HES 002	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Health, Environment	One	Lagos	N25,000	05/10/2021	N35,000	06/10/2021
123	HES 003	Overview of Environment, Health, Safety, Security and Quality Dynamics in organizations	Health, Environment	One	Lagos	N25,000	07/10/2021	N35,000	08/10/2021
124	HES 004	OSHA – occupational safety and health administration standards	Health, Environment	One	Lagos	N25,000	09/10/2021	N35,000	11/10/2021
125	ERM 001	Design, Construction, Modification, Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	12/10/2021	N35,000	13/10/2021
126	ERM 002	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	14/10/2021	N35,000	15/10/2021
127	ERM 003	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	16/10/2021	N35,000	18/10/2021
128	ERM 004	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	19/10/2021	N35,000	20/10/2021
129	ERM 005	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	21/10/2021	N35,000	22/10/2021
130	ERM 006	Maintenance planning and scheduling	Oil and Gas	One	Lagos	N25,000	23/10/2021	N35,000	25/10/2021
131	FAB 002	Finance & Accounting for the Oil and Gas Sector	Oil and Gas	One	Lagos	N25,000	26/10/2021	N35,000	27/10/2021
132	LPG 001	Downstream Operations and Marketing Excellence: Growing the LPG Distribution and Marketing Footprint across multiple Business Units	Oil and Gas	One	Lagos	N25,000	28/10/2021	N35,000	29/10/2021
133	LPG 002	Overview of LPG - supply, economics, trading, sales and marketing dynamics	Oil and Gas	One	Lagos	N25,000	30/10/2021	N35,000	31/10/2021
134	LUB 001	Lubricants sales and marketing excellence: Matching the technicalities with business strategy.	Oil and Gas	One	Lagos	N25,000	01/11/2021	N35,000	02/11/2021
135	SAM 001	Introduction to Strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	03/11/2021	N35,000	04/11/2021
136	SAM 002	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	One	Lagos	N25,000	05/11/2021	N35,000	06/11/2021
137	SAM 003	Is there a Future for Fuel Service Stations? Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	One	Lagos	N25,000	08/11/2021	N35,000	09/11/2021
138	SAM 004	Overview of trade marketing activations, market storms, road shows & events for direct to consumer/customer marketing	Oil and Gas	One	Lagos	N25,000	10/11/2021	N35,000	11/11/2021
139	SAM 005	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	One	Lagos	N25,000	12/11/2021	N35,000	13/11/2021
140	SAM 006	Corporate Communication, Identity and Brand Management	Oil and Gas	One	Lagos	N25,000	15/11/2021	N35,000	16/11/2021
141	SAM 007	The key to succeeding in Industrial and Commercial Business to Business (B2B) Sales and Relationship Marketing.	Oil and Gas	One	Lagos	N25,000	17/11/2021	N35,000	18/11/2021
142	SAM 008	Credit Management, Accounts Receivable and Debt Collection: Tools for Cash flow Management and Competitive Advantage	Oil and Gas	One	Lagos	N25,000	19/11/2021	N35,000	20/11/2021
143	SAM 009	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	22/11/2021	N35,000	23/11/2021
144	SAM 010	Credit risk & credit scoring	Oil and Gas	One	Lagos	N25,000	24/11/2021	N35,000	25/11/2021
145	SAM 011	Introduction to the oil & gas industry	Oil and Gas	One	Lagos	N25,000	26/11/2021	N35,000	27/11/2021
146	SAM 012	Retail Stations Site Selection Best Practices	Oil and Gas	One	Lagos	N25,000	29/11/2021	N35,000	30/11/2021
147	SAM 013	The importance of the key account manager	Oil and Gas	One	Lagos	N25,000	01/12/2021	N35,000	02/12/2021
148	SAM 014	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	03/12/2021	N35,000	04/12/2021
149	SAM 015	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	One	Lagos	N25,000	06/12/2021	N35,000	07/12/2021
150	SAM 016	The Oil and Gas Value Chain	Oil and Gas	One	Lagos	N25,000	08/12/2021	N35,000	09/12/2021
151	SAM 017	Customer life cycle and product life cycle management for brown business excellence	Oil and Gas	One	Lagos	N25,000	10/12/2021	N35,000	11/12/2021
152	SAM 018	Aviation fuels: Supply, trading, risk management and marketing	Oil and Gas	One	Lagos	N25,000	13/12/2021	N35,000	14/12/2021

153	SAM 019	Fundamentals of refinery economics and blending	Oil and Gas	One	Lagos	N25,000	15/12/2021	N35,000	16/12/2021
154	SAM 020	Effective marketing and sales management	Oil and Gas	One	Lagos	N25,000	17/12/2021	N35,000	18/12/2021
155	SAM 021	Overview of physical crude oil trading and operations	Oil and Gas	One	Lagos	N25,000	20/12/2021	N35,000	21/12/2021
156	SAM 022	Fundamentals of renewable energy	Oil and Gas	One	Lagos	N25,000	22/12/2021	N35,000	23/12/2021
157	SAM 023	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	24/12/2021	N35,000	27/12/2021
158	SAM 024	Pricing Policy and Standards for Retail Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	28/12/2021	N35,000	29/12/2021
159	SAM 025	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience	Oil and Gas	One	Lagos	N25,000	30/12/2021	N35,000	31/12/2021
160	SAM 026	International oil trading	Oil and Gas	One	Lagos	N25,000	01/04/2021	N35,000	02/04/2021
161	SAM 028	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	03/04/2021	N35,000	05/04/2021
162	SAM 029	Managing a high-performing sales team	Oil and Gas	One	Lagos	N25,000	06/04/2021	N35,000	07/04/2021
163	SAM 030	The gas chain concept - industry structure, economics, and pricing	Oil and Gas	One	Lagos	N25,000	08/04/2021	N35,000	09/04/2021
164	SAM 031	Economic analysis, financing & modelling for renewable energy	Oil and Gas	One	Lagos	N25,000	10/04/2021	N35,000	12/04/2021
165	SAM 032	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	13/04/2021	N35,000	14/04/2021
166	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	Oil and Gas	One	Lagos	N25,000	15/04/2021	N35,000	16/04/2021
167	SAM 034	The economics of Fuel Retailing in Service Stations	Oil and Gas	One	Lagos	N25,000	17/04/2021	N35,000	19/04/2021
168	SAM 036	Fundamentals of the downstream oil and gas industry	Oil and Gas	One	Lagos	N25,000	20/04/2021	N35,000	21/04/2021
169	SAM 037	Retail Network Growth:Service station leasing or Buying Guidelines	Oil and Gas	One	Lagos	N25,000	22/04/2021	N35,000	23/04/2021
170	SAM 038	Standard Operating Procedures for fuel service stations management	Oil and Gas	One	Lagos	N25,000	24/04/2021	N35,000	26/04/2021
171	SAM 039	Introduction to oil,gas & power	Oil and Gas	One	Lagos	N25,000	27/04/2021	N35,000	28/04/2021
172	SCM 001	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	29/04/2021	N35,000	30/04/2021
173	SCM 002	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics	Oil and Gas	One	Lagos	N25,000	03/05/2021	N35,000	04/05/2021
174	SCM 003	Dynamics of Petroleum Depot and Terminal Operations	Oil and Gas	One	Lagos	N25,000	05/05/2021	N35,000	06/05/2021
175	SCM 004	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness	Oil and Gas	One	Lagos	N25,000	07/05/2021	N35,000	08/05/2021
176	SCM 005	Truck fleet optimization and safety management	Oil and Gas	One	Lagos	N25,000	10/05/2021	N35,000	11/05/2021
177	SCM 006	Advanced petroleum products storage management, performance measures,storage control & safety for marketing excellence	Oil and Gas	One	Lagos	N25,000	12/05/2021	N35,000	13/05/2021
204	PUS 001	Strategic planning in the public sector	Public Sector	One	Lagos	N25,000	14/05/2021	N35,000	15/05/2021
205	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	17/05/2021	N35,000	18/05/2021
206	SAM 066	Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	19/05/2021	N35,000	20/05/2021
15	FAB 004	Treasury and Asset Liability Management	Financial Services	Three	Lagos	N75,000	21/05/2021	N105,000	22/05/2021
16	FAB 006	Finance and Accounting Analysis	Financial Services	Three	Lagos	N75,000	24/05/2021	N105,000	25/05/2021
17	FAB 008	Finance for Non-Finance Professionals	Financial Services	Three	Lagos	N75,000	26/05/2021	N105,000	27/05/2021
95	HMR 002	People Analytics: Maximizing Human Capital with Data	General	Three	Lagos	N75,000	28/05/2021	N105,000	29/05/2021
96	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	Three	Lagos	N75,000	31/05/2021	N105,000	01/06/2021
97	LAM 016	Compliance tools and procedures for corporate governance	General	Three	Lagos	N75,000	02/06/2021	N105,000	03/06/2021
98	LAM 017	Tools for Managing Conflicts of Interest	General	Three	Lagos	N75,000	04/06/2021	N105,000	05/06/2021
99	SAM 004	Overview of trade marketing activations,market storms,road shows & events for direct to consumer/customer marketing	General	Three	Lagos	N75,000	07/06/2021	N105,000	08/06/2021
100	SAM 042	Essential Management Skills for Emerging Leaders	General	Three	Lagos	N75,000	09/06/2021	N105,000	10/06/2021
101	SAM 045	Innovation and Strategy - Design Thinking	General	Three	Lagos	N75,000	11/06/2021	N105,000	12/06/2021
102	SAM 046	Leadership Communication and Interpersonal Skills	General	Three	Lagos	N75,000	14/06/2021	N105,000	15/06/2021
103	SAM 047	Managing Yourself and Leading Others	General	Three	Lagos	N75,000	16/06/2021	N105,000	17/06/2021
104	SAM 048	Innovation and Strategy	General	Three	Lagos	N75,000	18/06/2021	N105,000	19/06/2021
105	SAM 049	Emotional Intelligence in Leadership	General	Three	Lagos	N75,000	21/06/2021	N105,000	22/06/2021

106	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	Three	Lagos	N75,000	23/06/2021	N105,000	24/06/2021
107	SAM 057	Digital Marketing Strategy	General	Three	Lagos	N75,000	25/06/2021	N105,000	26/06/2021
108	SAM 058	Communication Strategies: Presentation Skills with Impact	General	Three	Lagos	N75,000	28/06/2021	N105,000	29/06/2021
109	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	Three	Lagos	N75,000	30/06/2021	N105,000	01/07/2021
110	SAM 060	Leading More Effective Teams	General	Three	Lagos	N75,000	02/07/2021	N105,000	03/07/2021
111	SAM 061	Strategic Sales Management	General	Three	Lagos	N75,000	05/07/2021	N105,000	06/07/2021
112	SAM 062	Strategic Marketing Management	General	Three	Lagos	N75,000	07/07/2021	N105,000	08/07/2021
113	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	Three	Lagos	N75,000	09/07/2021	N105,000	10/07/2021
114	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	Three	Lagos	N75,000	12/07/2021	N105,000	13/07/2021
115	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	Three	Lagos	N75,000	14/07/2021	N105,000	15/07/2021
116	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	Three	Lagos	N75,000	16/07/2021	N105,000	17/07/2021
117	SAM 076	Corporate Communication, Identity and Brand Management	General	Three	Lagos	N75,000	19/07/2021	N105,000	20/07/2020
118	SAM 077	The key to succeeding in Industrial and Commercial Business to Business(B2B) Sales and Relationship Marketing.	General	Three	Lagos	N75,000	21/07/2021	N105,000	22/07/2021
119	SAM 078	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	General	Three	Lagos	N75,000	23/07/2021	N105,000	24/07/2021
120	SAM 087	Gaining Competitive Marketing Advantage with Excellent Customer Service.	General	Three	Lagos	N75,000	26/07/2021	N105,000	27/07/2021
178	ERM 007	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	Three	Lagos	N75,000	28/07/2021	N105,000	29/07/2021
179	ERM 008	Design,Construction,Modification,Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	30/07/2021	N105,000	31/07/2021
180	HES 005	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	08/02/2021	N105,000	03/08/2021
181	HES 006	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	08/04/2021	N105,000	05/08/2021
182	HMR 008	Performance Management and Salary Administration in Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	06/08/2021	N105,000	07/08/2021
183	LAM 015	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change.	Oil and Gas	Three	Lagos	N75,000	09/08/2021	N105,000	10/08/2021
184	LPG 003	Logistics Operations and Marketing Excellence: Growing the LPG Distribution and Marketing Footprint across multiple Business Units.	Oil and Gas	Three	Lagos	N75,000	11/08/2021	N105,000	12/08/2021
185	LUB 002	Lubricants sales and marketing excellence:Matching the technicalities with business strategy.	Oil and Gas	Three	Lagos	N75,000	13/08/2021	N105,000	14/08/2021
186	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	Oil and Gas	Three	Lagos	N75,000	16/08/2021	N105,000	17/08/2021
187	SAM 072	Introduction to Strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	18/08/2021	N105,000	19/08/2021
188	SAM 073	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	20/08/2021	N105,000	21/08/2021
189	SAM 074	Is there a Future for Fuel Service Stations?Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	Three	Lagos	N75,000	23/08/2021	N105,000	24/08/2021
190	SAM 075	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	25/08/2021	N105,000	26/08/2021
191	SAM 080	Retail Service Stations Design Standards	Oil and Gas	Three	Lagos	N75,000	27/08/2021	N105,000	28/08/2021
192	SAM 082	Retail Stations Site Selection Best Practices	Oil and Gas	Three	Lagos	N75,000	30/08/2021	N105,000	31/08/2021
193	SAM 083	Convenience Retailing: redevelopment strategies for optimizing forecourt retail experience.	Oil and Gas	Three	Lagos	N75,000	01/09/2021	N105,000	02/09/2021
194	SAM 084	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations.	Oil and Gas	Three	Lagos	N75,000	03/09/2021	N105,000	04/09/2021
195	SAM 085	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	Three	Lagos	N75,000	06/09/2021	N105,000	07/09/2021
196	SAM 086	The economics of Fuel Retailing in Service Stations.	Oil and Gas	Three	Lagos	N75,000	08/09/2021	N105,000	09/09/2021
197	SAM 088	Fundamentals of the downstream oil and gas industry.	Oil and Gas	Three	Lagos	N75,000	10/09/2021	N105,000	11/09/2021
198	SAM 089	Retail Network Growth:Service station leasing or Buying Guidelines.	Oil and Gas	Three	Lagos	N75,000	13/09/2021	N105,000	14/09/2021
199	SAM 090	Standard Operating Procedures for fuel service stations management	Oil and Gas	Three	Lagos	N75,000	15/09/2021	N105,000	16/09/2021
200	SCM 012	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	17/09/2021	N105,000	18/09/2021
201	SCM 013	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness.	Oil and Gas	Three	Lagos	N75,000	20/09/2021	N105,000	21/09/2021
202	SCM 014	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics.	Oil and Gas	Three	Lagos	N75,000	22/09/2021	N105,000	23/09/2021
203	SCM 015	Dynamics of Petroleum Depot and Terminal Operations.	Oil and Gas	Three	Lagos	N75,000	24/09/2021	N105,000	25/09/2021
207	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	27/09/2021	N105,000	28/09/2021

208	SAM 066	Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	29/09/2021	N105,000	30/09/2021
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Training Calendar 2021 - Financial Services Courses

S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	FAB 001	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	Financial Services	One	Lagos	N25,000	1/9/2020	N35,000	1/9/2020
2	FAB 003	Treasury and Asset Liability Management	Financial Services	One	Lagos	N25,000	8/9/2020	N35,000	8/9/2020
3	FAB 005	Finance and Accounting Analysis	Financial Services	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
4	FAB 007	Finance for Non-Finance Professionals	Financial Services	One	Lagos	N25,000	15/9/2020	N35,000	15/9/2020
5	FAB 009	Principles, Practice and Recent Developments in Tax Assessments for Companies in Nigeria	Financial Services	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
6	FAB 010	Enterprise Risk Management	Financial Services	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
7	FAB 011	Organising and Managing Accounts Payable	Financial Services	One	Lagos	N25,000	22/09/2020	N35,000	22/09/2020
8	FAB 012	Organising and Managing Accounts Receivable	Financial Services	One	Lagos	N25,000	29/09/2020	N35,000	29/09/2020
9	FAB 013	Budgeting & Budgetary Control Methods	Financial Services	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
10	FAB 014	Introduction to Financial Modelling using Excel	Financial Services	One	Lagos	N25,000	19/09/2020	N35,000	19/09/2020
11	FAB 015	Effective Payroll Management and Statutory Deductions	Financial Services	One	Lagos	N25,000	26/09/2020	N35,000	26/09/2020
12	FAB 016	Advanced corporate analysis, valuation & financial modelling	Financial Services	One	Lagos	N25,000	8/10/2020	N35,000	8/10/2020
13	FAB 017	Credit risk & credit scoring	Financial Services	One	Lagos	N25,000	3/10/2020	N35,000	3/10/2020
14	FAB 018	Financial Modelling with Advanced Excel Tools	Financial Services	One	Lagos	N25,000	6/10/2020	N35,000	6/10/2020
15	FAB 004	Treasury and Asset Liability Management	Financial Services	Three	Lagos	N75,000	8/9/2020	N105,000	8/9/2020
16	FAB 006	Finance and Accounting Analysis	Financial Services	Three	Lagos	N75,000	3/9/2020	N105,000	3/9/2020
17	FAB 008	Finance for Non-Finance Professionals	Financial Services	Three	Lagos	N75,000	15/9/2020	N105,000	15/9/2020

Training Calendar 2021 - General Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	BSI 001	Business Process Mapping and Improvement	General	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
2	HMR 001	Performance Management and Salary Administration in Fuels Marketing Industry	General	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
3	HMR 002	People Analytics: Maximizing Human Capital with Data	General	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
4	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	One	Lagos	N25,000	23/10/2020	N35,000	23/10/2020
5	HMR 004	HR for non HR Managers	General	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
6	HMR 005	Managing the HR Function	General	One	Lagos	N25,000	30/10/2020	N35,000	30/10/2020
7	HMR 006	Payroll management and effective payroll controls	General	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
8	HMR 007	Effective Payroll Management and Statutory Deductions	General	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
9	LAM 001	Tools for Managing Conflicts of Interest	General	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
10	LAM 002	Compliance tools and procedures for corporate governance	General	One	Lagos	N25,000	10/10/2020	N35,000	10/10/2020
11	LAM 003	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	General	One	Lagos	N25,000	31/08/2020	N35,000	31/08/2020
12	LAM 004	Social Role and Responsibility of Business:International Guidelines and Practices	General	One	Lagos	N25,000	17/10/2020	N35,000	17/10/2020
13	LAM 005	Business Communication Skills (Writing and Presentation)	General	One	Lagos	N25,000	24/10/2020	N35,000	24/10/2020
14	LAM 006	Supervisory Skills Management programme	General	One	Lagos	N25,000	31/10/2020	N35,000	31/10/2020
15	LAM 007	Taking on Greater Responsibilities: Becoming a More Effective Supervisor	General	One	Lagos	N25,000	22/10/2020	N35,000	22/10/2020
16	LAM 008	Basic Business Writing Skills for Beginners	General	One	Lagos	N25,000	29/10/2020	N35,000	29/10/2020
17	LAM 009	Effective Administration for P.A's and Secretaries	General	One	Lagos	N25,000	7/9/2020	N35,000	7/9/2020
18	LAM 010	Business Process Mapping and Improvement	General	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020
19	LAM 011	Enterprise Risk Management	General	One	Lagos	N25,000	12/11/2020	N35,000	12/11/2020
20	LAM 012	Overview of Corporate governance	General	One	Lagos	N25,000	1/11/2020	N35,000	1/11/2020
21	LAM 013	Leadership and management skills for supervisors	General	One	Lagos	N25,000	19/11/2020	N35,000	19/11/2020
22	LAM 014	Goal setting & time management	General	One	Lagos	N25,000	26/11/2020	N35,000	26/11/2020
23	PSE 001	Unleash Your Amazing Potential Seminar	General	One	Lagos	N25,000	6/10/2020	N35,000	6/10/2020
24	PSE 002	Personal Effectiveness & Mastery	General	One	Lagos	N25,000	4/9/2020	N35,000	4/9/2020
25	PSE 003	Goal setting & time management	General	One	Lagos	N25,000	11/9/2020	N35,000	11/9/2020
26	PSE 004	Time management	General	One	Lagos	N25,000	13/10/2020	N35,000	13/10/2020
27	PSE 005	Office management and effective administration skills	General	One	Lagos	N25,000	20/10/2020	N35,000	20/10/2020
28	PSE 006	The power of positive thinking, psychology and attitude	General	One	Lagos	N25,000	27/10/2020	N35,000	27/10/2020
29	PSE 007	Managing stress & work-life balance	General	One	Lagos	N25,000	3/11/2020	N35,000	3/11/2020
30	PSE 008	Mastering communication, negotiation and presentation skills	General	One	Lagos	N25,000	18/09/2020	N35,000	18/09/2020
31	SAM 027	Delivering world class customer service experience	General	One	Lagos	N25,000	30/09/2020	N35,000	30/09/2020
32	SAM 035	Gaining Competitive Marketing Advantage with Excellent Customer Service	General	One	Lagos	N25,000	19/11/2020	N35,000	19/11/2020
33	SAM 040	Overview of Corporate governance	General	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
34	SAM 041	Key account management	General	One	Lagos	N25,000	29/10/2020	N35,000	29/10/2020
35	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
36	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	14/09/2020	N35,000	14/09/2020
37	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	3/12/2020	N35,000	3/12/2020
38	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
39	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
40	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	21/09/2020	N35,000	21/09/2020
41	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	10/12/2020	N35,000	10/12/2020
42	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
43	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	1/9/2020	N35,000	1/9/2020
44	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
45	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	8/9/2020	N35,000	8/9/2020
46	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
47	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	4/9/2020	N35,000	4/9/2020
48	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	8/11/2020	N35,000	8/11/2020
49	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	11/9/2020	N35,000	11/9/2020
50	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	28/09/2020	N35,000	28/09/2020
51	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	15/09/2020	N35,000	15/09/2020
52	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	18/09/2020	N35,000	18/09/2020
53	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
54	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	22/09/2020	N35,000	22/09/2020
55	SAM 052	Call & contact centre workshop	General	One	Lagos	N25,000	25/09/2020	N35,000	25/09/2020
56	SAM 053	Innovation and Strategy for Increased Effectiveness	General	One	Lagos	N25,000	2/10/2020	N35,000	2/10/2020
57	SAM 054	Effective Organizational Communication	General	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
58	SAM 055	Advanced Negotiation Skills	General	One	Lagos	N25,000	9/10/2020	N35,000	9/10/2020
59	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	One	Lagos	N25,000	16/10/2020	N35,000	16/10/2020
60	SAM 057	Digital Marketing Strategy	General	One	Lagos	N25,000	23/10/2020	N35,000	23/10/2020
61	SAM 058	Communication Strategies: Presentation Skills with Impact	General	One	Lagos	N25,000	30/10/2020	N35,000	30/10/2020

62	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	One	Lagos	N25,000	6/11/2020	N35,000	6/11/2020
63	SAM 060	Leading More Effective Teams	General	One	Lagos	N25,000	13/11/2020	N35,000	13/11/2020
64	SAM 061	Strategic Sales Management	General	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
65	SAM 062	Strategic Marketing Management	General	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
66	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	One	Lagos	N25,000	20/11/2020	N35,000	20/11/2020
67	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	One	Lagos	N25,000	4/12/2020	N35,000	4/12/2020
68	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
69	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	One	Lagos	N25,000	22/10/2020	N35,000	22/10/2020
70	SAM 069	Strategies for business growth and development	General	One	Lagos	N25,000	8/10/2020	N35,000	8/10/2020
71	SAM 070	Customer relationship management	General	One	Lagos	N25,000	11/12/2020	N35,000	11/12/2020
72	SAM 071	Goal setting & time management	General	One	Lagos	N25,000	5/9/2020	N35,000	5/9/2020
73	SCM 007	Strategic Supply Chain Management	General	One	Lagos	N25,000	9/10/2020	N35,000	9/10/2020
74	SCM 008	Effective Distribution Channel and Logistics Management	General	One	Lagos	N25,000	16/10/2020	N35,000	16/10/2020
75	SCM 009	Supply Chain Management	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
76	SCM 010	Contract, procurement & vendor management	General	One	Lagos	N25,000	2/9/2020	N35,000	2/9/2020
77	SCM 011	Advanced warehouse management, warehousing performance measures, storage control & safety	General	One	Lagos	N25,000	9/9/2020	N35,000	9/9/2020
78	HMR 002	People Analytics: Maximizing Human Capital with Data	General	Three	Lagos	N75,000	28/10/2020	N105,000	28/10/2020
79	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
80	LAM 016	Compliance tools and procedures for corporate governance	General	Three	Lagos	N75,000	6/10/2020	N105,000	6/10/2020
81	LAM 017	Tools for Managing Conflicts of Interest	General	Three	Lagos	N75,000	13/10/2020	N105,000	13/10/2020
82	SAM 004	Overview of trade marketing activations, market storms, road shows & events for direct to consumer/customer marketing	General	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
83	SAM 042	Essential Management Skills for Emerging Leaders	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
84	SAM 045	Innovation and Strategy - Design Thinking	General	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
85	SAM 046	Leadership Communication and Interpersonal Skills	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
86	SAM 047	Managing Yourself and Leading Others	General	Three	Lagos	N75,000	9/12/2020	N105,000	9/12/2020
87	SAM 048	Innovation and Strategy	General	Three	Lagos	N75,000	2/9/2020	N105,000	2/9/2020
88	SAM 049	Emotional Intelligence in Leadership	General	Three	Lagos	N75,000	7/9/2020	N105,000	7/9/2020
89	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	Three	Lagos	N75,000	14/10/2020	N105,000	14/10/2020
90	SAM 057	Digital Marketing Strategy	General	Three	Lagos	N75,000	21/10/2020	N105,000	21/10/2020
91	SAM 058	Communication Strategies: Presentation Skills with Impact	General	Three	Lagos	N75,000	28/10/2020	N105,000	28/10/2020
92	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	Three	Lagos	N75,000	4/11/2020	N105,000	4/11/2020
93	SAM 060	Leading More Effective Teams	General	Three	Lagos	N75,000	11/11/2020	N105,000	11/11/2020
94	SAM 061	Strategic Sales Management	General	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
95	SAM 062	Strategic Marketing Management	General	Three	Lagos	N75,000	17/09/2020	N105,000	17/09/2020
96	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
97	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
98	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	Three	Lagos	N75,000	15/10/2020	N105,000	15/10/2020
99	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
100	SAM 076	Corporate Communication, Identity and Brand Management	General	Three	Lagos	N75,000	7/10/2020	N105,000	7/10/2020
101	SAM 077	The key to succeeding in Industrial and Commercial Business to Business(B2B) Sales and Relationship Marketing.	General	Three	Lagos	N75,000	14/10/2020	N105,000	14/10/2020
102	SAM 078	Credit Management, Accounts Receivable and Debt Collection: Tools for Cash flow Management and Competitive Advantage	General	Three	Lagos	N75,000	21/10/2020	N105,000	21/10/2020
103	SAM 087	Gaining Competitive Marketing Advantage with Excellent Customer Service.	General	Three	Lagos	N75,000	8/9/2020	N105,000	8/9/2020

Training Calendar 2021 - Health Environment and Safety Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	HES 001	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Health,Environment & Safety	One	Lagos	N25,000	27/11/2020	N35,000	27/11/2020
2	HES 002	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Health,Environment & Safety	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
3	HES 003	Overview of Environment,Health,Safety,Security and Quality Dynamics in organizations	Health,Environment & Safety	One	Lagos	N25,000	4/12/2020	N35,000	4/12/2020
4	HES 004	OSHA – occupational safety and health administration standards	Health,Environment & Safety	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020

Training Calendar 2021 - Oil and Gas Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	ERM 001	Design,Construction,Modification,Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	6/11/2020	N35,000	6/11/2020
2	ERM 002	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
3	ERM 003	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
4	ERM 004	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	13/11/2020	N35,000	13/11/2020
5	ERM 005	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
6	ERM 006	Maintenance planning and scheduling	Oil and Gas	One	Lagos	N25,000	20/11/2020	N35,000	20/11/2020
7	FAB 002	Finance & Accounting for the Oil and Gas Sector	Oil and Gas	One	Lagos	N25,000	12/9/2020	N35,000	12/9/2020
8	LPG 001	LPG Downstream Operations and Marketing Excellence:Growing the LPG Distribution and Marketing Footprint across multiple Business Units	Oil and Gas	One	Lagos	N25,000	11/12/2020	N35,000	11/12/2020
9	LPG 002	Overview of LPG - supply, economics, trading, sales and marketing dynamics	Oil and Gas	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
10	LUB 001	Lubricants sales and marketing excellence:Matching the technicalities with business strategy.	Oil and Gas	One	Lagos	N25,000	5/9/2020	N35,000	5/9/2020
11	SAM 001	Introduction to Strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	20/10/2020	N35,000	20/10/2020
12	SAM 002	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
13	SAM 003	Is there a Future for Fuel Service Stations?Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	One	Lagos	N25,000	15/11/2020	N35,000	15/11/2020
14	SAM 004	Overview of trade marketing activations,market storms,road shows & events for direct to consumer/customer marketing	Oil and Gas	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
15	SAM 005	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	One	Lagos	N25,000	22/11/2020	N35,000	22/11/2020
16	SAM 006	Corporate Communication,Identity and Brand Management	Oil and Gas	One	Lagos	N25,000	27/10/2020	N35,000	27/10/2020
17	SAM 007	The key to succeeding in Industrial and Commercial Business to Business(B2B) Sales and Relationship Marketing.	Oil and Gas	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
18	SAM 008	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	Oil and Gas	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
19	SAM 009	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	29/11/2020	N35,000	29/11/2020
20	SAM 010	Credit risk & credit scoring	Oil and Gas	One	Lagos	N25,000	3/11/2020	N35,000	3/11/2020
21	SAM 011	Introduction to the oil & gas industry	Oil and Gas	One	Lagos	N25,000	6/12/2020	N35,000	6/12/2020
22	SAM 012	Retail Stations Site Selection Best Practices	Oil and Gas	One	Lagos	N25,000	7/10/2020	N35,000	7/10/2020
23	SAM 013	The importance of the key account manager	Oil and Gas	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
24	SAM 014	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	10/11/2020	N35,000	10/11/2020
25	SAM 015	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
26	SAM 016	The Oil and Gas Value Chain	Oil and Gas	One	Lagos	N25,000	17/11/2020	N35,000	17/11/2020
27	SAM 017	Customer life cycle and product life cycle management for brown business excellence	Oil and Gas	One	Lagos	N25,000	13/12/2020	N35,000	13/12/2020
28	SAM 018	Aviation fuels: Supply, trading,risk management and marketing	Oil and Gas	One	Lagos	N25,000	24/11/2020	N35,000	24/11/2020
29	SAM 019	Fundamentals of refinery economics and blending	Oil and Gas	One	Lagos	N25,000	1/12/2020	N35,000	1/12/2020
30	SAM 020	Effective marketing and sales management	Oil and Gas	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
31	SAM 021	Overview of physical crude oil trading and operations	Oil and Gas	One	Lagos	N25,000	2/9/2020	N35,000	2/9/2020
32	SAM 022	Fundamentals of renewable energy	Oil and Gas	One	Lagos	N25,000	9/9/2020	N35,000	9/9/2020
33	SAM 023	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
34	SAM 024	Pricing Policy and Standards for Retail Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	16/09/2020	N35,000	16/09/2020
35	SAM 025	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience	Oil and Gas	One	Lagos	N25,000	10/12/2020	N35,000	10/12/2020
36	SAM 026	International oil trading	Oil and Gas	One	Lagos	N25,000	23/09/2020	N35,000	23/09/2020
37	SAM 028	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	7/10/2020	N35,000	7/10/2020
38	SAM 029	Managing a high-performing sales team	Oil and Gas	One	Lagos	N25,000	3/12/2020	N35,000	3/12/2020
39	SAM 030	The gas chain concept - industry structure, economics, and pricing	Oil and Gas	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
40	SAM 031	Economic analysis, financing & modelling for renewable energy	Oil and Gas	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
41	SAM 032	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	26/11/2020	N35,000	26/11/2020
42	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	Oil and Gas	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
43	SAM 034	The economics of Fuel Retailing in Service Stations	Oil and Gas	One	Lagos	N25,000	12/11/2020	N35,000	12/11/2020
44	SAM 036	Fundamentals of the downstream oil and gas industry	Oil and Gas	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
45	SAM 037	Retail Network Growth:Service station leasing or Buying Guidelines	Oil and Gas	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
46	SAM 038	Standard Operating Procedures for fuel service stations management	Oil and Gas	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
47	SAM 039	Introduction to oil,gas & power	Oil and Gas	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020
48	SCM 001	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	10/11/2020	N35,000	10/11/2020
49	SCM 002	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics	Oil and Gas	One	Lagos	N25,000	25/09/2020	N35,000	25/09/2020
50	SCM 003	Dynamics of Petroleum Depot and Terminal Operations	Oil and Gas	One	Lagos	N25,000	2/10/2020	N35,000	2/10/2020
51	SCM 004	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness	Oil and Gas	One	Lagos	N25,000	17/11/2020	N35,000	17/11/2020
52	SCM 005	Truck fleet optimization and safety management	Oil and Gas	One	Lagos	N25,000	24/11/2020	N35,000	24/11/2020
53	SCM 006	Advanced petroleum products storage management, performance measures,storage control & safety for marketing excellence	Oil and Gas	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020

54	ERM 007	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	Three	Lagos	N75,000	3/9/2020	N105,000	3/9/2020
55	ERM 008	Design,Construction,Modification,Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
56	HES 005	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	2/10/2020	N105,000	2/10/2020
57	HES 006	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	8/10/2020	N105,000	8/10/2020
58	HMR 008	Performance Management and Salary Administration in Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
59	LAM 015	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change.	Oil and Gas	Three	Lagos	N75,000	29/09/2020	N105,000	29/09/2020
60	LPG 003	LPG Downstream Operations and Marketing Excellence:Growing the LPG Distribution and Marketing Footprint across multiple Business Units.	Oil and Gas	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
61	LUB 002	Lubricants sales and marketing excellence:Matching the technicalities with business strategy.	Oil and Gas	Three	Lagos	N75,000	29/10/2020	N105,000	29/10/2020
62	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	Oil and Gas	Three	Lagos	N75,000	11/11/2020	N105,000	11/11/2020
63	SAM 072	Introduction to Strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	9/9/2020	N105,000	9/9/2020
64	SAM 073	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	16/09/2020	N105,000	16/09/2020
65	SAM 074	Is there a Future for Fuel Service Stations?Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	Three	Lagos	N75,000	23/09/2020	N105,000	23/09/2020
66	SAM 075	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	30/09/2020	N105,000	30/09/2020
67	SAM 080	Retail Service Stations Design Standards	Oil and Gas	Three	Lagos	N75,000	4/11/2020	N105,000	4/11/2020
68	SAM 082	Retail Stations Site Selection Best Practices	Oil and Gas	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
69	SAM 083	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience.	Oil and Gas	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
70	SAM 084	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations.	Oil and Gas	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
71	SAM 085	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	Three	Lagos	N75,000	9/12/2020	N105,000	9/12/2020
72	SAM 086	The economics of Fuel Retailing in Service Stations.	Oil and Gas	Three	Lagos	N75,000	1/9/2020	N105,000	1/9/2020
73	SAM 088	Fundamentals of the downstream oil and gas industry.	Oil and Gas	Three	Lagos	N75,000	15/09/2020	N105,000	15/09/2020
74	SAM 089	Retail Network Growth:Service station leasing or Buying Guidelines.	Oil and Gas	Three	Lagos	N75,000	22/09/2020	N105,000	22/09/2020
75	SAM 090	Standard Operating Procedures for fuel service stations management	Oil and Gas	Three	Lagos	N75,000	29/09/2020	N105,000	29/09/2020
76	SCM 012	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	16/09/2020	N105,000	16/09/2020
77	SCM 013	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness.	Oil and Gas	Three	Lagos	N75,000	23/09/2020	N105,000	23/09/2020
78	SCM 014	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics.	Oil and Gas	Three	Lagos	N75,000	30/09/2020	N105,000	30/09/2020
79	SCM 015	Dynamics of Petroleum Depot and Terminal Operations.	Oil and Gas	Three	Lagos	N75,000	7/10/2020	N105,000	7/10/2020

Training Calendar 2021 - Public Sector Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	PUS 001	Strategic planning in the public sector	Public Sector	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020

Training Calendar 2021 - SME Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	27/11/2020	N35,000	27/11/2020
2	SAM 066	Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
3	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
4	SAM 066	Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	24/09/2020	N105,000	24/09/2020

Training Calendar 2021:One-Day Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	FAB 001	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	Financial Services	One	Lagos	N25,000	1/9/2020	N35,000	1/9/2020
2	FAB 003	Treasury and Asset Liability Management	Financial Services	One	Lagos	N25,000	8/9/2020	N35,000	8/9/2020
3	FAB 005	Finance and Accounting Analysis	Financial Services	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
4	FAB 007	Finance for Non-Finance Professionals	Financial Services	One	Lagos	N25,000	15/9/2020	N35,000	15/9/2020
5	FAB 009	Principles, Practice and Recent Developments in Tax Assessments for Companies in Nigeria	Financial Services	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
6	FAB 010	Enterprise Risk Management	Financial Services	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
7	FAB 011	Organising and Managing Accounts Payable	Financial Services	One	Lagos	N25,000	22/09/2020	N35,000	22/09/2020
8	FAB 012	Organising and Managing Accounts Receivable	Financial Services	One	Lagos	N25,000	29/09/2020	N35,000	29/09/2020
9	FAB 013	Budgeting & Budgetary Control Methods	Financial Services	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
10	FAB 014	Introduction to Financial Modelling using Excel	Financial Services	One	Lagos	N25,000	19/09/2020	N35,000	19/09/2020
11	FAB 015	Effective Payroll Management and Statutory Deductions	Financial Services	One	Lagos	N25,000	26/09/2020	N35,000	26/09/2020
12	FAB 016	Advanced corporate analysis, valuation & financial modelling	Financial Services	One	Lagos	N25,000	8/10/2020	N35,000	8/10/2020
13	FAB 017	Credit risk & credit scoring	Financial Services	One	Lagos	N25,000	3/10/2020	N35,000	3/10/2020
14	FAB 018	Financial Modelling with Advanced Excel Tools	Financial Services	One	Lagos	N25,000	6/10/2020	N35,000	6/10/2020
18	BSI 001	Business Process Mapping and Improvement	General	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
19	HMR 001	Performance Management and Salary Administration in Fuels Marketing Industry	General	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
20	HMR 002	People Analytics: Maximizing Human Capital with Data	General	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
21	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	One	Lagos	N25,000	23/10/2020	N35,000	23/10/2020
22	HMR 004	HR for non HR Managers	General	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
23	HMR 005	Managing the HR Function	General	One	Lagos	N25,000	30/10/2020	N35,000	30/10/2020
24	HMR 006	Payroll management and effective payroll controls	General	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
25	HMR 007	Effective Payroll Management and Statutory Deductions	General	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
26	LAM 001	Tools for Managing Conflicts of Interest	General	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
27	LAM 002	Compliance tools and procedures for corporate governance	General	One	Lagos	N25,000	10/10/2020	N35,000	10/10/2020
28	LAM 003	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	General	One	Lagos	N25,000	31/08/2020	N35,000	31/08/2020
29	LAM 004	Social Role and Responsibility of Business:International Guidelines and Practices	General	One	Lagos	N25,000	17/10/2020	N35,000	17/10/2020
30	LAM 005	Business Communication Skills (Writing and Presentation)	General	One	Lagos	N25,000	24/10/2020	N35,000	24/10/2020
31	LAM 006	Supervisory Skills Management programme	General	One	Lagos	N25,000	31/10/2020	N35,000	31/10/2020
32	LAM 007	Taking on Greater Responsibilities: Becoming a More Effective Supervisor	General	One	Lagos	N25,000	22/10/2020	N35,000	22/10/2020
33	LAM 008	Basic Business Writing Skills for Beginners	General	One	Lagos	N25,000	29/10/2020	N35,000	29/10/2020
34	LAM 009	Effective Administration for P.A's and Secretaries	General	One	Lagos	N25,000	7/9/2020	N35,000	7/9/2020
35	LAM 010	Business Process Mapping and Improvement	General	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020
36	LAM 011	Enterprise Risk Management	General	One	Lagos	N25,000	12/11/2020	N35,000	12/11/2020
37	LAM 012	Overview of Corporate governance	General	One	Lagos	N25,000	1/11/2020	N35,000	1/11/2020
38	LAM 013	Leadership and management skills for supervisors	General	One	Lagos	N25,000	19/11/2020	N35,000	19/11/2020
39	LAM 014	Goal setting & time management	General	One	Lagos	N25,000	26/11/2020	N35,000	26/11/2020
40	PSE 001	Unleash Your Amazing Potential Seminar	General	One	Lagos	N25,000	6/10/2020	N35,000	6/10/2020
41	PSE 002	Personal Effectiveness & Mastery	General	One	Lagos	N25,000	4/9/2020	N35,000	4/9/2020
42	PSE 003	Goal setting & time management	General	One	Lagos	N25,000	11/9/2020	N35,000	11/9/2020
43	PSE 004	Time management	General	One	Lagos	N25,000	13/10/2020	N35,000	13/10/2020
44	PSE 005	Office management and effective administration skills	General	One	Lagos	N25,000	20/10/2020	N35,000	20/10/2020
45	PSE 006	The power of positive thinking, psychology and attitude	General	One	Lagos	N25,000	27/10/2020	N35,000	27/10/2020
46	PSE 007	Managing stress & work-life balance	General	One	Lagos	N25,000	3/11/2020	N35,000	3/11/2020
47	PSE 008	Mastering communication, negotiation and presentation skills	General	One	Lagos	N25,000	18/09/2020	N35,000	18/09/2020
48	SAM 027	Delivering world class customer service experience	General	One	Lagos	N25,000	30/09/2020	N35,000	30/09/2020
49	SAM 035	Gaining Competitive Marketing Advantage with Excellent Customer Service	General	One	Lagos	N25,000	19/11/2020	N35,000	19/11/2020
50	SAM 040	Overview of Corporate governance	General	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
51	SAM 041	Key account management	General	One	Lagos	N25,000	29/10/2020	N35,000	29/10/2020
52	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
53	SAM 042	Essential Management Skills for Emerging Leaders	General	One	Lagos	N25,000	14/09/2020	N35,000	14/09/2020
54	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	3/12/2020	N35,000	3/12/2020
55	SAM 043	Strategic Business Management	General	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
56	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
57	SAM 044	Negotiation Skills: Strategies for Increased Effectiveness	General	One	Lagos	N25,000	21/09/2020	N35,000	21/09/2020
58	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	10/12/2020	N35,000	10/12/2020
59	SAM 045	Innovation and Strategy – Design Thinking	General	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
60	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	1/9/2020	N35,000	1/9/2020
61	SAM 046	Leadership Communication and Interpersonal Skills	General	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
62	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	8/9/2020	N35,000	8/9/2020
63	SAM 047	Managing Yourself and Leading Others	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
64	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	4/9/2020	N35,000	4/9/2020
65	SAM 048	Innovation and Strategy	General	One	Lagos	N25,000	8/11/2020	N35,000	8/11/2020

66	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	11/9/2020	N35,000	11/9/2020
67	SAM 049	Emotional Intelligence in Leadership	General	One	Lagos	N25,000	28/09/2020	N35,000	28/09/2020
68	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	15/09/2020	N35,000	15/09/2020
69	SAM 050	Design Thinking: Creating Better Customer Experiences	General	One	Lagos	N25,000	18/09/2020	N35,000	18/09/2020
70	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
71	SAM 051	Business Strategy for Managers	General	One	Lagos	N25,000	22/09/2020	N35,000	22/09/2020
72	SAM 052	Call & contact centre workshop	General	One	Lagos	N25,000	25/09/2020	N35,000	25/09/2020
73	SAM 053	Innovation and Strategy for Increased Effectiveness	General	One	Lagos	N25,000	2/10/2020	N35,000	2/10/2020
74	SAM 054	Effective Organizational Communication	General	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
75	SAM 055	Advanced Negotiation Skills	General	One	Lagos	N25,000	9/10/2020	N35,000	9/10/2020
76	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	One	Lagos	N25,000	16/10/2020	N35,000	16/10/2020
77	SAM 057	Digital Marketing Strategy	General	One	Lagos	N25,000	23/10/2020	N35,000	23/10/2020
78	SAM 058	Communication Strategies: Presentation Skills with Impact	General	One	Lagos	N25,000	30/10/2020	N35,000	30/10/2020
79	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	One	Lagos	N25,000	6/11/2020	N35,000	6/11/2020
80	SAM 060	Leading More Effective Teams	General	One	Lagos	N25,000	13/11/2020	N35,000	13/11/2020
81	SAM 061	Strategic Sales Management	General	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
82	SAM 062	Strategic Marketing Management	General	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
83	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	One	Lagos	N25,000	20/11/2020	N35,000	20/11/2020
84	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	One	Lagos	N25,000	4/12/2020	N35,000	4/12/2020
85	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
86	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	One	Lagos	N25,000	22/10/2020	N35,000	22/10/2020
87	SAM 069	Strategies for business growth and development	General	One	Lagos	N25,000	8/10/2020	N35,000	8/10/2020
88	SAM 070	Customer relationship management	General	One	Lagos	N25,000	11/12/2020	N35,000	11/12/2020
89	SAM 071	Goal setting & time management	General	One	Lagos	N25,000	5/9/2020	N35,000	5/9/2020
90	SCM 007	Strategic Supply Chain Management	General	One	Lagos	N25,000	9/10/2020	N35,000	9/10/2020
91	SCM 008	Effective Distribution Channel and Logistics Management	General	One	Lagos	N25,000	16/10/2020	N35,000	16/10/2020
92	SCM 009	Supply Chain Management	General	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
93	SCM 010	Contract, procurement & vendor management	General	One	Lagos	N25,000	2/9/2020	N35,000	2/9/2020
94	SCM 011	Advanced warehouse management, warehousing performance measures, storage control & safety	General	One	Lagos	N25,000	9/9/2020	N35,000	9/9/2020
121	HES 001	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Health,Environment	One	Lagos	N25,000	27/11/2020	N35,000	27/11/2020
122	HES 002	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Health,Environment	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020
123	HES 003	Overview of Environment,Health,Safety,Security and Quality Dynamics in organizations	Health,Environment	One	Lagos	N25,000	4/12/2020	N35,000	4/12/2020
124	HES 004	OSHA – occupational safety and health administration standards	Health,Environment	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
125	ERM 001	Design,Construction,Modification,Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	6/11/2020	N35,000	6/11/2020
126	ERM 002	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
127	ERM 003	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
128	ERM 004	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	13/11/2020	N35,000	13/11/2020
129	ERM 005	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	9/12/2020	N35,000	9/12/2020
130	ERM 006	Maintenance planning and scheduling	Oil and Gas	One	Lagos	N25,000	20/11/2020	N35,000	20/11/2020
131	FAB 002	Finance & Accounting for the Oil and Gas Sector	Oil and Gas	One	Lagos	N25,000	12/9/2020	N35,000	12/9/2020
132	LPG 001	LPG Downstream Operations and Marketing Excellence:Growing the LPG Distribution and Marketing Footprint across multiple Business Units	Oil and Gas	One	Lagos	N25,000	11/12/2020	N35,000	11/12/2020
133	LPG 002	Overview of LPG - supply, economics, trading, sales and marketing dynamics	Oil and Gas	One	Lagos	N25,000	15/10/2020	N35,000	15/10/2020
134	LUB 001	Lubricants sales and marketing excellence:Matching the technicalities with business strategy.	Oil and Gas	One	Lagos	N25,000	5/9/2020	N35,000	5/9/2020
135	SAM 001	Introduction to Strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	20/10/2020	N35,000	20/10/2020
136	SAM 002	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	One	Lagos	N25,000	3/9/2020	N35,000	3/9/2020
137	SAM 003	Is there a Future for Fuel Service Stations?Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	One	Lagos	N25,000	15/11/2020	N35,000	15/11/2020
138	SAM 004	Overview of trade marketing activations,market storms,road shows & events for direct to consumer/customer marketing	Oil and Gas	One	Lagos	N25,000	10/9/2020	N35,000	10/9/2020
139	SAM 005	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	One	Lagos	N25,000	22/11/2020	N35,000	22/11/2020
140	SAM 006	Corporate Communication,Identity and Brand Management	Oil and Gas	One	Lagos	N25,000	27/10/2020	N35,000	27/10/2020
141	SAM 007	The key to succeeding in Industrial and Commercial Business to Business(B2B) Sales and Relationship Marketing.	Oil and Gas	One	Lagos	N25,000	17/09/2020	N35,000	17/09/2020

142	SAM 008	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	Oil and Gas	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020
143	SAM 009	Retail Service Stations Design Standards	Oil and Gas	One	Lagos	N25,000	29/11/2020	N35,000	29/11/2020
144	SAM 010	Credit risk & credit scoring	Oil and Gas	One	Lagos	N25,000	3/11/2020	N35,000	3/11/2020
145	SAM 011	Introduction to the oil & gas industry	Oil and Gas	One	Lagos	N25,000	6/12/2020	N35,000	6/12/2020
146	SAM 012	Retail Stations Site Selection Best Practices	Oil and Gas	One	Lagos	N25,000	7/10/2020	N35,000	7/10/2020
147	SAM 013	The importance of the key account manager	Oil and Gas	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
148	SAM 014	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	N25,000	10/11/2020	N35,000	10/11/2020
149	SAM 015	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
150	SAM 016	The Oil and Gas Value Chain	Oil and Gas	One	Lagos	N25,000	17/11/2020	N35,000	17/11/2020
151	SAM 017	Customer life cycle and product life cycle management for brown business excellence	Oil and Gas	One	Lagos	N25,000	13/12/2020	N35,000	13/12/2020
152	SAM 018	Aviation fuels: Supply, trading,risk management and marketing	Oil and Gas	One	Lagos	N25,000	24/11/2020	N35,000	24/11/2020
153	SAM 019	Fundamentals of refinery economics and blending	Oil and Gas	One	Lagos	N25,000	1/12/2020	N35,000	1/12/2020
154	SAM 020	Effective marketing and sales management	Oil and Gas	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
155	SAM 021	Overview of physical crude oil trading and operations	Oil and Gas	One	Lagos	N25,000	2/9/2020	N35,000	2/9/2020
156	SAM 022	Fundamentals of renewable energy	Oil and Gas	One	Lagos	N25,000	9/9/2020	N35,000	9/9/2020
157	SAM 023	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	One	Lagos	N25,000	4/11/2020	N35,000	4/11/2020
158	SAM 024	Pricing Policy and Standards for Retail Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	16/09/2020	N35,000	16/09/2020
159	SAM 025	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience	Oil and Gas	One	Lagos	N25,000	10/12/2020	N35,000	10/12/2020
160	SAM 026	International oil trading	Oil and Gas	One	Lagos	N25,000	23/09/2020	N35,000	23/09/2020
161	SAM 028	Fundamentals of petroleum refining - a non-technical introduction	Oil and Gas	One	Lagos	N25,000	7/10/2020	N35,000	7/10/2020
162	SAM 029	Managing a high-performing sales team	Oil and Gas	One	Lagos	N25,000	3/12/2020	N35,000	3/12/2020
163	SAM 030	The gas chain concept - industry structure, economics, and pricing	Oil and Gas	One	Lagos	N25,000	14/10/2020	N35,000	14/10/2020
164	SAM 031	Economic analysis, financing & modelling for renewable energy	Oil and Gas	One	Lagos	N25,000	21/10/2020	N35,000	21/10/2020
165	SAM 032	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations	Oil and Gas	One	Lagos	N25,000	26/11/2020	N35,000	26/11/2020
166	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change	Oil and Gas	One	Lagos	N25,000	11/11/2020	N35,000	11/11/2020
167	SAM 034	The economics of Fuel Retailing in Service Stations	Oil and Gas	One	Lagos	N25,000	12/11/2020	N35,000	12/11/2020
168	SAM 036	Fundamentals of the downstream oil and gas industry	Oil and Gas	One	Lagos	N25,000	18/11/2020	N35,000	18/11/2020
169	SAM 037	Retail Network Growth:Service station leasing or Buying Guidelines	Oil and Gas	One	Lagos	N25,000	28/10/2020	N35,000	28/10/2020
170	SAM 038	Standard Operating Procedures for fuel service stations management	Oil and Gas	One	Lagos	N25,000	25/11/2020	N35,000	25/11/2020
171	SAM 039	Introduction to oil,gas & power	Oil and Gas	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020
172	SCM 001	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	One	Lagos	N25,000	10/11/2020	N35,000	10/11/2020
173	SCM 002	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics	Oil and Gas	One	Lagos	N25,000	25/09/2020	N35,000	25/09/2020
174	SCM 003	Dynamics of Petroleum Depot and Terminal Operations	Oil and Gas	One	Lagos	N25,000	2/10/2020	N35,000	2/10/2020
175	SCM 004	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness	Oil and Gas	One	Lagos	N25,000	17/11/2020	N35,000	17/11/2020
176	SCM 005	Truck fleet optimization and safety management	Oil and Gas	One	Lagos	N25,000	24/11/2020	N35,000	24/11/2020
177	SCM 006	Advanced petroleum products storage management, performance measures,storage control & safety for marketing excellence	Oil and Gas	One	Lagos	N25,000	2/12/2020	N35,000	2/12/2020
204	PUS 001	Strategic planning in the public sector	Public Sector	One	Lagos	N25,000	5/11/2020	N35,000	5/11/2020
205	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	27/11/2020	N35,000	27/11/2020
206	SAM 066	Business Excellence for SMEs and Start Ups	SME	One	Lagos	N25,000	24/09/2020	N35,000	24/09/2020

Training Calendar:Three-Day Courses									
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Fee	Online Training Date	Classroom Training Fee	Classroom Training Date
1	FAB 004	Treasury and Asset Liability Management	Financial Services	Three	Lagos	N75,000	8/9/2020	N105,000	8/9/2020
2	FAB 006	Finance and Accounting Analysis	Financial Services	Three	Lagos	N75,000	3/9/2020	N105,000	3/9/2020
3	FAB 008	Finance for Non-Finance Professionals	Financial Services	Three	Lagos	N75,000	15/9/2020	N105,000	15/9/2020
4	HMR 002	People Analytics: Maximizing Human Capital with Data	General	Three	Lagos	N75,000	28/10/2020	N105,000	28/10/2020
5	HMR 003	Building Organizational Cultures: A Framework for Leaders	General	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
6	LAM 016	Compliance tools and procedures for corporate governance	General	Three	Lagos	N75,000	6/10/2020	N105,000	6/10/2020
7	LAM 017	Tools for Managing Conflicts of Interest	General	Three	Lagos	N75,000	13/10/2020	N105,000	13/10/2020
8	SAM 004	Overview of trade marketing activations,market storms,road shows & events for direct to consumer/customer marketing	General	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
9	SAM 042	Essential Management Skills for Emerging Leaders	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
10	SAM 045	Innovation and Strategy – Design Thinking	General	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
11	SAM 046	Leadership Communication and Interpersonal Skills	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
12	SAM 047	Managing Yourself and Leading Others	General	Three	Lagos	N75,000	9/12/2020	N105,000	9/12/2020
13	SAM 048	Innovation and Strategy	General	Three	Lagos	N75,000	2/9/2020	N105,000	2/9/2020
14	SAM 049	Emotional Intelligence in Leadership	General	Three	Lagos	N75,000	7/9/2020	N105,000	7/9/2020
15	SAM 056	Collaborative Leadership: Building the Organization of the Future	General	Three	Lagos	N75,000	14/10/2020	N105,000	14/10/2020
16	SAM 057	Digital Marketing Strategy	General	Three	Lagos	N75,000	21/10/2020	N105,000	21/10/2020
17	SAM 058	Communication Strategies: Presentation Skills with Impact	General	Three	Lagos	N75,000	28/10/2020	N105,000	28/10/2020
18	SAM 059	Strategies for Leading Successful Change Initiatives: Mastery Session	General	Three	Lagos	N75,000	4/11/2020	N105,000	4/11/2020
19	SAM 060	Leading More Effective Teams	General	Three	Lagos	N75,000	11/11/2020	N105,000	11/11/2020
20	SAM 061	Strategic Sales Management	General	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
21	SAM 062	Strategic Marketing Management	General	Three	Lagos	N75,000	17/09/2020	N105,000	17/09/2020
22	SAM 063	Creative Thinking: Innovative Solutions to Complex Challenges	General	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
23	SAM 065	Sustainability Leadership and Corporate Responsibility for achieving the triple bottom line for businesses	General	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
24	SAM 067	Incremental continuous improvement for business productivity and performance using the Kaizen Model	General	Three	Lagos	N75,000	15/10/2020	N105,000	15/10/2020
25	SAM 068	Quantum leaps and large-scale strategic improvements in business productivity	General	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
26	SAM 076	Corporate Communication,Identity and Brand Management	General	Three	Lagos	N75,000	7/10/2020	N105,000	7/10/2020
27	SAM 077	The key to succeeding in Industrial and Commercial Business to Business(B2B) Sales and Relationship Marketing.	General	Three	Lagos	N75,000	14/10/2020	N105,000	14/10/2020
28	SAM 078	Credit Management,Accounts Receivable and Debt Collection:Tools for Cash flow Management and Competitive Advantage	General	Three	Lagos	N75,000	21/10/2020	N105,000	21/10/2020
29	SAM 087	Gaining Competitive Marketing Advantage with Excellent Customer Service.	General	Three	Lagos	N75,000	8/9/2020	N105,000	8/9/2020
30	ERM 007	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	Three	Lagos	N75,000	3/9/2020	N105,000	3/9/2020
31	ERM 008	Design,Construction,Modification,Maintenance and Decommissioning of Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	10/9/2020	N105,000	10/9/2020
32	HES 005	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	Three	Lagos	N75,000	2/10/2020	N105,000	2/10/2020
33	HES 006	Loss Prevention System - Principles and Practices in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	8/10/2020	N105,000	8/10/2020
34	HMR 008	Performance Management and Salary Administration in Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
35	LAM 015	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change.	Oil and Gas	Three	Lagos	N75,000	29/09/2020	N105,000	29/09/2020
36	LPG 003	LPG Downstream Operations and Marketing Excellence:Growing the LPG Distribution and Marketing Footprint across multiple Business Units.	Oil and Gas	Three	Lagos	N75,000	22/10/2020	N105,000	22/10/2020
37	LUB 002	Lubricants sales and marketing excellence:Matching the technicalities with business strategy.	Oil and Gas	Three	Lagos	N75,000	29/10/2020	N105,000	29/10/2020
38	SAM 033	Transformational Turnaround strategies for Downstream fuels marketing organizations in an era of disruptive change.	Oil and Gas	Three	Lagos	N75,000	11/11/2020	N105,000	11/11/2020
39	SAM 072	Introduction to strategic Planning for Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	9/9/2020	N105,000	9/9/2020
40	SAM 073	National Network Planning and designing Trade Areas for Retail Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	16/09/2020	N105,000	16/09/2020
41	SAM 074	Is there a Future for Fuel Service Stations?Strategies for Growth of Retail Service Stations in a Regulated Fuels Market	Oil and Gas	Three	Lagos	N75,000	23/09/2020	N105,000	23/09/2020
42	SAM 075	Brand Management and Guardianship in Downstream Fuels Marketing	Oil and Gas	Three	Lagos	N75,000	30/09/2020	N105,000	30/09/2020
43	SAM 080	Retail Service Stations Design Standards	Oil and Gas	Three	Lagos	N75,000	4/11/2020	N105,000	4/11/2020
44	SAM 082	Retail Stations Site Selection Best Practices	Oil and Gas	Three	Lagos	N75,000	18/11/2020	N105,000	18/11/2020
45	SAM 083	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience.	Oil and Gas	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
46	SAM 084	Asset Optimization strategies for growth of sales and profitability in retail fuels service stations.	Oil and Gas	Three	Lagos	N75,000	2/12/2020	N105,000	2/12/2020
47	SAM 085	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	Three	Lagos	N75,000	9/12/2020	N105,000	9/12/2020
48	SAM 086	The economics of Fuel Retailing in Service Stations.	Oil and Gas	Three	Lagos	N75,000	1/9/2020	N105,000	1/9/2020
49	SAM 088	Fundamentals of the downstream oil and gas industry.	Oil and Gas	Three	Lagos	N75,000	15/09/2020	N105,000	15/09/2020
50	SAM 089	Retail Network Growth:Service station leasing or Buying Guidelines.	Oil and Gas	Three	Lagos	N75,000	22/09/2020	N105,000	22/09/2020
51	SAM 090	Standard Operating Procedures for fuel service stations management	Oil and Gas	Three	Lagos	N75,000	29/09/2020	N105,000	29/09/2020
52	SCM 012	Contracting and Contracts Administration in Downstream Fuels Marketing Industry	Oil and Gas	Three	Lagos	N75,000	16/09/2020	N105,000	16/09/2020
53	SCM 013	Effective Bid and Tender Strategies for Industrial and Commercial Petroleum Products Sales competitiveness.	Oil and Gas	Three	Lagos	N75,000	23/09/2020	N105,000	23/09/2020
54	SCM 014	Truck Fleet Optimization and Road Transport Safety in Downstream Marketing Logistics.	Oil and Gas	Three	Lagos	N75,000	30/09/2020	N105,000	30/09/2020

55	SCM 015	Dynamics of Petroleum Depot and Terminal Operations.	Oil and Gas	Three	Lagos	N75,000	7/10/2020	N105,000	7/10/2020
56	SAM 064	The Entrepreneurial Edge and Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	25/11/2020	N105,000	25/11/2020
57	SAM 066	Business Excellence for SMEs and Start Ups	SME	Three	Lagos	N75,000	24/09/2020	N105,000	24/09/2020