

Training Calendar December 2021							
S/N	Course Code	Course Title	Industry	No of Days	Location	Online Training Date	Classroom Training Date
1	SAM 013	The importance of the key account manager	Oil and Gas	One	Lagos	01/12/2021	02/12/2021
2	SAM 014	Technical and facilities maintenance and repair of fuel service stations	Oil and Gas	One	Lagos	03/12/2021	04/12/2021
3	SAM 015	Supervising company owned and franchise fuel service stations for business excellence	Oil and Gas	One	Lagos	06/12/2021	07/12/2021
4	SAM 016	The Oil and Gas Value Chain	Oil and Gas	One	Lagos	08/12/2021	09/12/2021
5	SAM 017	Customer life cycle and product life cycle management for brown business excellence	Oil and Gas	One	Lagos	10/12/2021	11/12/2021
6	SAM 018	Aviation fuels: Supply, trading,risk management and marketing	Oil and Gas	One	Lagos	13/12/2021	14/12/2021
7	SAM 019	Fundamentals of refinery economics and blending	Oil and Gas	One	Lagos	15/12/2021	16/12/2021
8	SAM 020	Effective marketing and sales management	Oil and Gas	One	Lagos	17/12/2021	18/12/2021
9	SAM 021	Overview of physical crude oil trading and operations	Oil and Gas	One	Lagos	20/12/2021	21/12/2021
10	SAM 022	Fundamentals of renewable energy	Oil and Gas	One	Lagos	22/12/2021	23/12/2021
11	SAM 023	Environment,Health and Safety Guidelines for Retail Fuel Service Stations	Oil and Gas	One	Lagos	24/12/2021	27/12/2021
12	SAM 024	Pricing Policy and Standards for Retail Fuels Marketing Industry	Oil and Gas	One	Lagos	28/12/2021	29/12/2021
13	SAM 025	Convenience Retailing redevelopment strategies for optimizing forecourt retail experience	Oil and Gas	One	Lagos	30/12/2021	31/12/2021